

Ansys Fiscal Year 2023 Preliminary Results
Ansys has not completed preparation of its financial statements for the fourth quarte
as of and for the fiscal year ended December 31, 2023, are preliminary and unaudit r or the fiscal year ended December 31, 2023. The annual contract value ("ACV"), recurring ACV and ACV growth figures provided here d and are thus subject to change as Ansys completes its financial results.

#### Synopsys Cautionary Statement Regarding Forward Looking Statements

#### **Ansys Cautionary Statement Regarding Forward-Looking Statements**

and oculiment colonians forward-looking statements within the frederial securities tawn, including Securion 2/AO in the expected date of closing of the proposed transaction and the potential benefits thereof, its business and industry, management's beliefs and certain assumptions made by Ansys and Synopsys, all of which are subject to change. In this context, floward-looking statements often address expected future business and financial performance and financial condition, and often contain words such as "expect," anticipate," "intend," "plan," believe," 'could," "seek," "see," "will," "might," "potentially," estimate," "continue," "capet," "target," similar expressions or the negatives of these words or other comparable terminology that convey uncertainty of future events or outcomes. Examples of such forward-looking statements include, but are not limited to, statements regarding our preliminary results, expected ACV, recurring ACV, ACV growth and additional 2023 guidance which are subject to change through our audit and customary year-end close and review process. All forward-looking statements by their nature address matters that involve risks and uncertainties, many of which are beyond our control, and are not guarantees of future results and are subject to change through our audit and customary year-end close and review process. All forward-looking statements and the results and are subject to risks, uncertainties and assumptions that could cause actual results to differ materially from those expressed in any forward-looking statements. Including the failure to consummation of the proposed transaction on a timely matter or all, are not guarantees of future results and are subject to risks, uncertainties and assumptions that could cause actual results to differ materially from those expressed in any forward-looking statements. Important risk factors that many cause indicated in such statements and, therefore, you should not place undue reliance on any such statements and caution must be exercised in relyi

#### Important Information and Where to Find It

This document relates to a proposed transaction between Synopsys and Ansys. Synopsys will file a registration statement on Form S-4 with the SEC, which will include a document that serves as a prospectus of Synopsys and a proxy statement of Ansys referred to as a proxy statement/prospectus. A proxy statement/prospectus will be sent to all Ansys shareholders. Each party also will file other documents regarding the proposed transaction with the SEC. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE REGISTRATION STATEMENT, PROXY STATEMENT/PROSPECTUS AND ALL OTHER RELEVANT DOCUMENTS, FILED OR THAT WILL BE FILED WITH THE SEC IN CONNECTION WITH THE PROPOSED TRANSACTION, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THESE DOCUMENTS, CAREFULLY AND IN THEIR ENTIRETY IF AND WHEN THEY BECOME AVAILABLE BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION.

Investors and security holders will be able to obtain free copies of the registration statement, proxy statement/prospectus and all other relevant documents filed or that will be filed with the SEC by Synopsys or Ansys through the website maintained by the SEC at www.sec.gov.

The documents filed by Synopsys with the SEC also may be obtained free of charge at Synopsys' website at https://investor.synopsys.com/overview/default.aspx or upon written request to Synopsys at Synopsys, Inc., after a synopsys, Inc., after a synopsy at Synopsy at Synopsys, Inc., after a synopsy at Syno

#### Participants in Solicitation

Synopsys, Ansys and their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from Ansys' shareholders in connection with the proposed transaction. Information about Ansys' directors and executive officers and their ownership of Ansys' common stock is set forth in Ansys' proxy statement for its 2023 Annual Meeting of Shareholders on Schedule 14A filed with the SEC on March 28, 2023. To the extent that holdings of Ansys' securities have changed since the amounts printed in Ansys' proxy statement, such changes have been or will be reflected on Statements of Change in Ownership on Form 4 filed with the SEC. Information about Synopsys' directors and executive officers is set forth in Synopsys' proxy statement for its 2023 Annual Meeting of Shareholders on Schedule 14A filed with the SEC on February 17, 2023 and Synopsys' subsequent filings with the SEC. Additional information regarding the direct and indirect interests of those persons and other persons who may be deemed participants in the proposed transaction may be obtained by reading the proxy statement/prospectus regarding the proposed transaction when it becomes available. You may obtain free copies of these documents as described in the preceding paragraph.

#### No Offer or Solicitation

cument is for informational purposes only and is not intended to and shall not cor ere be any sale of securities in any jurisdiction in which such offer, solicitation or made, except by means of a prospectus meeting the requirements of Section 10 fer to buy or sell or the solicitation of an offer to buy or sell any securities, or a solicitation of any vote or approva e unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of se

#### **Non-GAAP Financial Information**

ent includes certain forward looking financial measures that are not in accordance with the U.S. generally accepted accounting principles ("GAAP").

- Adjusted Bit DA (Adj. Ebit DA ) is calculated as GAAP Operating income excluding depreciation and annotations, stock compensation, non-qualified deferred compensation plan, acquisition-related costs and restructuring charges
  Free Cash Flow ("FCF") is calculated as cash provided from operating activities less capital expenditures and capitalization of software development costs
  Unlevered Free Cash Flow "uFCF") is calculated as Free Cash Flow excluding tax-effected cash net interest
  Unlevered Free Cash Flow Margin is calculated as Unlevered Free Cash Flow for a period divided by revenue for the same period
  Non-GAAP Earnings Per Share ("EPS") is calculated as GAAP net income excluding amortization of intangible assets, stock compensation, acquisition-related costs, restructuring charges, and legal matters, adjusted for the difference between GAAP and non-GAAP tax rates, divided by fully diluted outstanding shares
  Non-GAAP Operating Income is calculated as GAAP Operating Income, excluding amortization of intangible assets, stock compensation, non-qualified deferred compensation plan, acquisition-related costs and restructuring charges
  Non-GAAP Operating Income is calculated as GAAP operating Income for a period divided by revenue for the same period

mopsys and Ansys present non-GAAP financial measures to provide their investors with an additional tool to evaluate Synopsys' and Ansys' respective operating results in a manner that focuses on what Synopsys and sys each believe to be their respective core business operations and what Synopsys and Ansys each use to evaluate their respective business operations and for internal budgeting and resource allocation purposes. The second and appropriate may be different from non-GAAP measures are not based on any comprehensive set of accounting rules or principles, and an agreement exercises judgment in determining which items should be excluded in the calculation of non-GAAP measures are not based on any comprehensive set of accounting rules or principles, and an agreement exercises judgment in determining which items should be excluded in the calculation of non-GAAP measures. The presentation of non-GAAP financial information is not meant to be considered in isolation may be supplement to the directly comparable financial measures prepared in accordance with GAAP. These non-GAAP financial measures are meant to supplement, and be viewed in conjunction with, accordance with GAAP.

When possible with respect to non-GAAP financial measures presented with respect to historical periods, Synopsys and Ansys, respectively, provide a reconciliation of their historic non-GAAP financial measures to their most closely applicable GAAP financial measures in the documents filed by Synopsys and Ansys with the SEC. Synopsys and Ansys, respectively, are unable to provide a reconciliation of certain non-GAAP guidance measures to the corresponding GAAP measures on a forward-looking basis because doing so would not be possible without unreasonable effort due to, among other things, the potential variability ariability and initial variability and initial variability and initial variability and analysis upon the completion of the mergers. For the same reasons, Synopsys and Ansys are each unable to address the probable significance of the unavailable information. Synopsys and Ansys are presenting forward looking non-GAAP financial measures for illustrative purposes and may not report on this basis going forward.

ombined company measures for historical periods are based on combining Synopsys' historical financial results and Ansys' historical or preliminary financial results, as applicable, without pro forma adjustments and are cluded for illustrative purposes in order to provide investors with estimates of what the combined company results could have been. Combined company estimates are not pro forma financial measures, are not prepared accordance with Regulation S-X under the U.S. Securities Act of 1933, as amended, and are not necessarily indicative of the results that actually would have been realized had Synopsys and Ansys been a single entity intring the relevant periods.

Other Key Business Metrics

Annual Contract Value ("ACV") is a key performance metric for Ansys and is useful to investors in assessing the strength and trajectory of the business. ACV is a supplemental metric to help evaluate the annual performance of the business. Over the life of the contract, ACV equals the total value realized from a customer. ACV is not impacted by the timing of license revenue recognition. ACV is used by Ansys' management in financial and operational decision-making and in setting sales targets used for compensation. ACV is not a replacement for, and should be viewed independently of, GAAP revenue and deferred revenue as ACV is a performance metric and is not intended to be combined with any of these items. There is no GAAP measure comparable to ACV.

ACV is composed of the following: 1) the annualized value of maintenance and subscription lease contracts with start dates or anniversary dates during the period, plus; 2) the value of perpetual license contracts with start dates during the period, plus; 3) the annualized value of fixed-term services contracts with start dates or anniversary dates during the period, plus; 3) the value of work performed during the period on fixed-deliverable services contracts.

## Today's Presenters



Sassine Ghazi
President and Chief Executive Officer
Synopsys



Ajei Gopal

President and Chief Executive Officer

Ansys



Shelagh Glaser
Chief Financial Officer
Synopsys\*



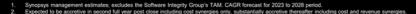
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#### Strategic Logic

- Combines leaders in semiconductor design technology and simulation & analysis to address customer need for fusion of electronics and physics, augmented with Al
- Enhances and accelerates Synopsys' Silicon to Systems strategy, both in core electronic design automation (EDA) and new attractive adjacent growth areas
- Expands Synopsys' TAM by ~1.5x to ~\$28B, growing at ~11% CAGR¹
- Extends pioneering AI and Cloud leadership in EDA and simulation

#### **Expected Significant Shareholder Value Creation**

- Industry-leading double-digit revenue growth and immediately expands margins
- Expected to be accretive to non-GAAP EPS in second full year post close and substantially accretive thereafter<sup>2</sup>
- Expected to achieve ~\$400 million of cost synergies by year 3 and ~\$400 million of revenue synergies by year 4
- Strong free cash flow generation to enable rapid deleveraging (<2x Adj. EBITDA leverage expected within 2 years post close)



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## Synopsys at a Glance



Design Automation Industry Leader



Design IP #2 IP Vendor



Software Integrity Industry Leader FY23 Revenue by Product Group & Region





Synopsys FY23 financial metrics for fiscal year ending on October 31, 2023. usiness is undergoing a strategic review as announced on November 29, 2023. the EDA and Other revenue groups. **Mission** 

Empower technology innovators everywhere

**Purpose** 

Power innovation today that ignites the ingenuity of tomorrow

Value Proposition

We maximize customers' R&D capabilities and multiply their productivity

~\$6B

FY23 Revenue

~15%

FY23 Revenue Growth Rate

~35%

FY23 Non-GAAP Operating Margin

> ~20K Employees

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**Industry-Leading** Growth

• ~17% revenue CAGR (>200bps above Synopsys' TAM¹ CAGR) 3 Year TSR<sup>2</sup>

~3.5x

**>>>** 

vs. S&P 500

**Margin Expansion** 

• +~700bps non-GAAP operating margin increase (from ~28% to ~35%)

Sources: ESDA, Ipnest, Synopsys management estimates. Total Shareholder Return (TSR) as of December 21, 2023 (the last trading day pri

## The Era of Pervasive Intelligence



### **Pervasive Intelligence**



### **Data Center**

Insatiable demand for high-performance compute

New generations of advanced chips pushing the boundaries of semiconductor design



## Edge

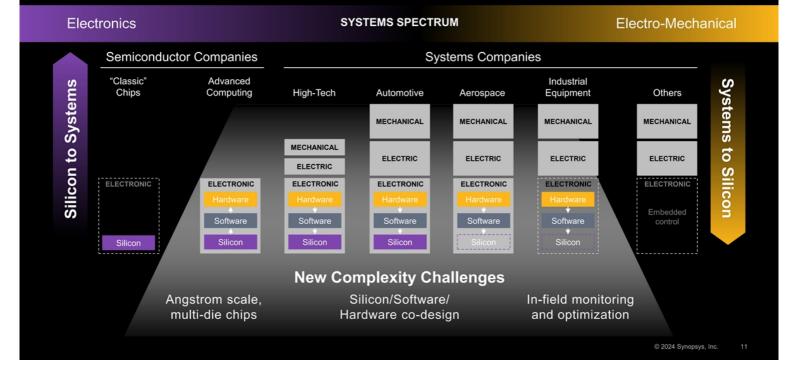
Compute deployed in broad array of devices

Proliferation of electronic software-defined systems

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SYNOPSYS" | **Ansys** 

## Fundamental Changes in Silicon and Systems Design



## Our Strategy for Sustained, Value-Creating Growth

#### STRATEGIC PRIORITIES

Technology and Innovation Leadership

Industry-Leading Growth

**Margin Expansion** 

#### **STRATEGY**

From Silicon ...

... to Systems

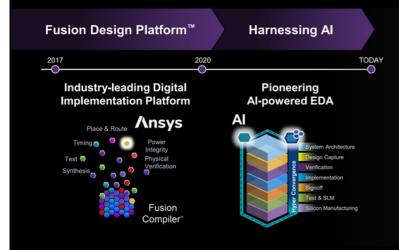
Lead innovation in EDA and IP for the era of Pervasive Intelligence

Expand into new adjacent growth areas in software-defined systems

Optimize Go-to-Market (GTM) to achieve full growth potential across all regions and increase penetration beyond Semiconductor accounts

Unleash productivity gains through digital transformation of engineering and operations

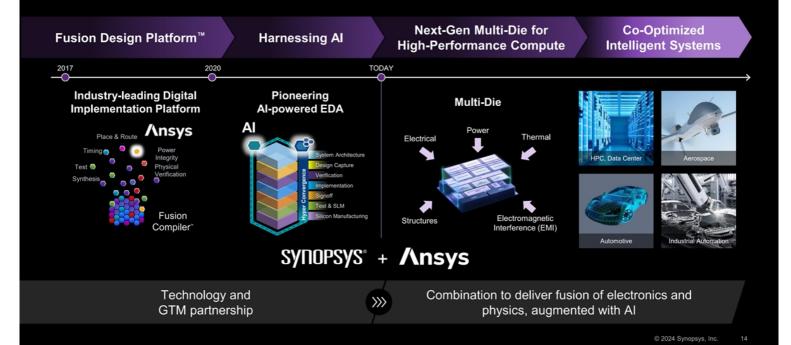
## Solving Today's Silicon Design Complexity with Digital Fusion and Al



Partnership with Ansys has been an integral part of Synopsys Fusion since 2017

- Technology and GTM partnership
- Joint solution qualified at leading foundries
- The vast majority of Synopsys Fusion Compiler<sup>TM</sup> users incorporate Ansys technology

## New Complexity Challenges Require Fusion of Electronics and Physics



## Creating a Leader in Silicon to Systems Design Solutions

## SYNOPSYS°

Design Automation Design IP Software Integrity

Industry Leader #2 IP Vendor

**Industry Leader** 

~\$6B

FY23 Revenue

**/**Insys

Simulation & Analysis

**Industry Leader** 

~\$2B<sup>1</sup>

FY23 Revenue Guidance

#### Building on our successful seven-year partnership

Ansys FY2023 revenue guidance provided in November 2023. Final results may diff

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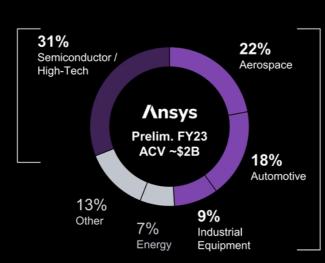
## Combination Enhances and Accelerates Silicon to Systems Strategy

## From Silicon ...

#### ... to Systems

## Strengthens capabilities in advanced chip design technology

- Extends portfolio with industry-leading simulation and analysis solutions
- Enables fusion of multi-physics analysis into digital design flows
- Allows development of joint solutions in new areas (e.g., Analog/RF)



## Accelerates expansion into new growth verticals

- Opportunities to improve EDA penetration
- Scale fast-growing Synopsys system software businesses through Ansys GTM
- High-potential verticals for digital twin and functional safety solutions combining physics and electronics

Note: Ansys' financial metrics based on preliminary unaudited 2023 results. Final results may di

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## Provides Access to Attractive ~\$10B Simulation & Analysis TAM

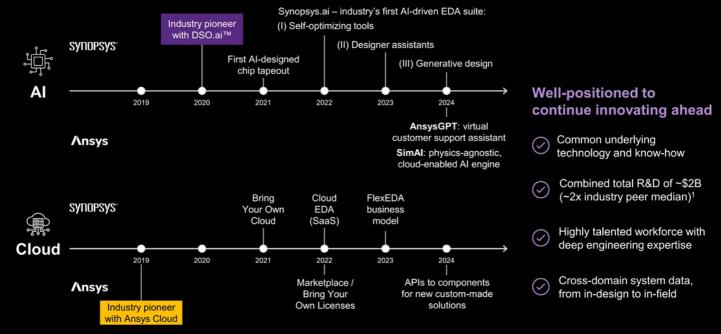
	Underlying R&D Growth <sup>1</sup>	Secular Trends	,	Estimated 2023 TAM <sup>2</sup> <b>\$28B</b>		TAM CAGR 2023-28 ~11%
Systems  Systems  Systems	~6-7%	Sustainability     Autonomy     IoT     Engineering Digital Transformation     Model-Based Systems Engineering	Ansys	~\$10B Simulation & Analysis	~1.5x	~10%
		Availability of compute (Cloud)     Engineering complexity     Al-powered design & analysis	evnaneve,	~\$7B <i>IP</i>		~12%
Silicon	~8-9%	<ul> <li>Talent constraints</li> <li>Software-defined systems</li> <li>Domain-specific silicon</li> <li>Multi-die</li> <li>Angstrom-size nodes</li> </ul>	SYNOPSYS	~\$11B <i>EDA</i>		~12%

#### **Expect combined company revenue growth to outpace TAM growth**

Wall Street Research and Synopsys management estimates: growth for the period 2007-2021; Systems R&D growth rate calculated as a blended rate across sectors applying Ansys ACV industry m synopsys management estimates; excludes the Software intentive Cursuin's TAM.

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## Extends Pioneering AI and Cloud Leadership in EDA and Simulation



Combined R&D spend based on Symposys' and Analys' respective FY22 R&D spends. Industry peer median based on reported FY22 R&D spend from publicly available filings. Peers defined as Altair Engineering, Autodesk, Cadenc. Dembin Systems, Dassault Systems. Revision 1. Text personal reports of the Systems of

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## Highly Compelling Combination: Transaction Highlights

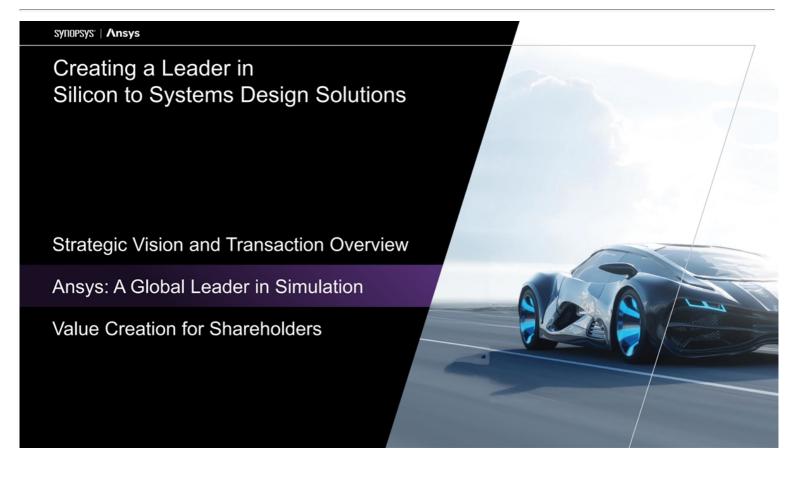
Overview	<ul> <li>Synopsys to acquire 100% of Ansys outstanding shares         <ul> <li>\$197.00 in cash and 0.3450 shares of Synopsys common stock per Ansys share</li> <li>\$390.19¹ implied total consideration represents premium of ~29%¹ and ~35%¹ over Ansys' closing price and 60-day VWAP, respectively</li> </ul> </li> <li>Ansys shareholders expected to own ~16.5% of combined company</li> </ul>
Expected Combined Company Financial Benefits	<ul> <li>Annual revenue of ~\$8B²; industry-leading double-digit growth outpacing TAM growth</li> <li>Non-GAAP operating margin expansion of ~125bps and uFCF margin expansion of ~75bps in year 1</li> <li>Accretive to non-GAAP EPS in second full year post close and substantially accretive thereafter³</li> <li>~\$400M of run-rate cost synergies by year 3 and ~\$400M of run-rate revenue synergies by year 4</li> </ul>
Expected Transaction Financing	<ul> <li>Synopsys intends to fund the \$19B of cash consideration<sup>4</sup> through a combination of cash and debt</li> <li>Expect \$16B of fully-committed financing</li> </ul>
Expected Combined Company Leverage	<ul> <li>Plan to de-lever to &lt;2x Adj. EBITDA within 2 years post close</li> <li>Expect to maintain investment grade credit ratings and long-term leverage target &lt;1x given strong FCF</li> </ul>
Management & Integration	<ul> <li>Teams know each other well, have collaborated successfully in partnership since 2017</li> <li>Dedicated team to execute detailed and actionable plan for smooth integration and realization of identified synergies</li> </ul>
Timing & Next Steps	<ul> <li>Targeting close in the first half of 2025 (subject to customary closing conditions, including approval by Ansys' shareholders and required regulatory approvals)</li> </ul>

<sup>1.</sup> Implied total consideration based on Synopsys' common stock closing price as of December 21, 2023 (the last trading day prior to media speculation regarding a potential transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last trading day prior to media speculation regarding a potential transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last trading day prior to media speculation regarding a potential transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last trading day prior to media speculation regarding a potential transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last trading day prior to media speculation regarding a potential transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last trading day prior to media speculation regarding a potential transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the last transaction); premium calculated over Ansys' common stock closing price as of December 21, 200 (the

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Based on Synopsys FY2023 revenue and Ansys FY2023 revenue guidance provided in November 2023. Ansys final financial results may differ.
 Expected to be according to accord full user part deep including cost expected to be according to accor

Expected to be accretive in second full year post close, including cost synergies only, and substantially accretive thereafter including cost and revenue synergie



## Ansys Is a Leader in Simulation and Analysis

## **Broad and Deep**

#### Physics Portfolio

Best-in-class portfolio from component design to mission level engineering powered by

- Numerics
- HPC
- AI/ML
- Cloud & Experience
- **Digital Engineering**

#### Powerful Secular Trends

Megatrends driving customer need for more simulation

- Electrification
- Autonomy
- Connectivity
- Industrial IoT
- Sustainability

#### Broad, Diversified **Customer Base**

Thousands of customers worldwide across geographies, industries and customer types

Top 100 represent ~45% of

#### **Highly Recurring Business Model**

Subscription lease model with three vectors of growth:

- More users
- · More products
- · More computations

~\$2B

Prelim. FY23 **ACV** 

~\$2B FY23E Guidance<sup>1</sup> Revenue

~83% Prelim. FY23 Recurring ACV<sup>2</sup>

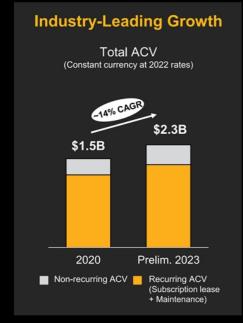
~13% Prelim. FY23 **ACV Growth** 

41-42% FY23E Guidance<sup>1</sup> Non-GAAP **Operating Margin** 

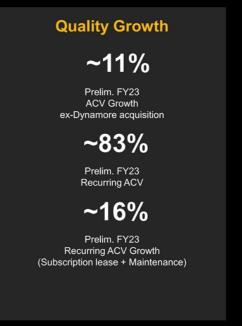
92%<sup>3</sup> 2023 Customer Satisfaction Score

inancial metrics based on Ansys' preliminary unaudited 2023 results. Final results may differ s' FY2023 guidance range provided in November 2023. bscripton lease ACV and all maintenance ACV (including maintenance from nemetral lises

## Consistent, High Quality Double-Digit Top Line Growth







Note: Unless otherwise noted, financial metrics based on Ansys' preliminary unaudited 2023 results. Final results may differ.

1. Represents Ansys' long-term outlook presented in its 2022 Investor Day of 12% constant currency ACV CAGR, including tuck-in M&A, from 2022 to 2025.



### Attractive Financial Benefits Drive Shareholder Value

#### **High Quality Revenue**

Expected to add high quality, durable revenue stream

~\$8B

Combined Revenue<sup>1</sup>

- High growth (industry-leading double-digit)
  - Neutral to Synopsys revenue growth by first full year and accretive thereafter
  - Combined company revenue growth expected to outpace TAM growth
- · High quality recurring revenue

#### **High Margin**

Expected to immediately expand margins

~125 bps

~75 bps

Year 1 Non-GAAP Operating Margin Expansion Year 1 uFCF Margin Expansion

- Two high-margin businesses
  - ~37% combined non-GAAP operating margin²
- Opportunity for further margin expansion as cost synergies are realized.

#### **Better Together**

Significant synergy opportunity expected

~\$400M

~\$400M

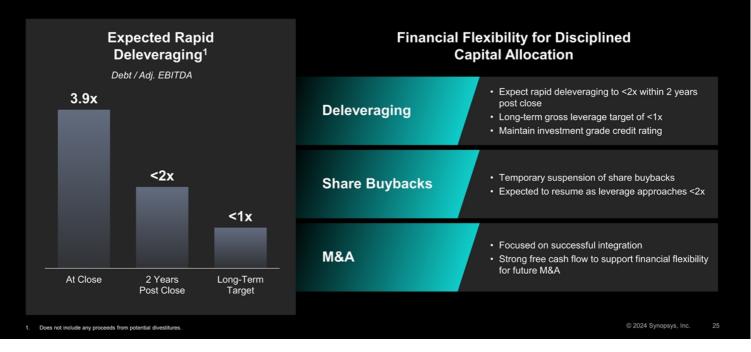
Run-rate Cost Synergies Run-rate Revenue Synergies

- Expected to be accretive to non-GAAP EPS within the second full year post close and substantially accretive thereafter<sup>3</sup>
- Identified and actionable run-rate cost synergies of ~\$400M by year 3
- Run-rate revenue synergies of ~\$400M by year 4, growing to ~\$1B+ annually in the longer-term

Based on Synopsys FY2023 revenue and Ansys FY2023 revenue guidance provided in November 2023. Final results may different and an account of the control of the

Based on Synopsys FY2023 non-GAAP operating margin of ~35% and Ansys FY2023 non-GAAP operating margin guidance range of ~41% ~42%, provided in November 2023 guidance. Final results may differ provided to be accretion in second full ways proxi close including nost surrounded in the provided of the provided in the provided of the prov

# Strong Combined Balance Sheet with Strong Free Cash Flow Generation Supporting Financial Flexibility



## Highly Achievable, Identified Synergies and Potential for More

~\$400M

of run-rate cost synergies expected by year 3

- Streamlining and realizing the benefits of scale
- Integration of engineering platforms and technology reuse for AI and Cloud

~\$400M



~\$1B+

of run-rate revenue synergies expected by year 4

- Integration of multi-physics system analysis for advanced chip design
- Expansion of direct account coverage for Ansys portfolio in Semiconductor / High-Tech sector
- Joint semiconductor solutions (e.g., Analog/RF)
- Accelerated expansion in Automotive, Aerospace, and Industrial Equipment

of annual revenue synergies expected over longer-term

- Full potential realization of current identified synergies and TAM growth
- Significant potential for additional revenue synergies from
  - Further penetration beyond Semiconductor / High-Tech sector
  - New joint innovative system solutions (e.g., digital twin, functional safety)

We have identified specific, substantial and actionable cost and revenue synergies

## Long-Term Financial Objectives<sup>1</sup>

## Combined company long-term, multi-year objectives

#### Revenue

Industry-leading double-digit growth

## Margin

Long-term non-GAAP operating margins in mid 40s

## Free Cash Flow

Long-term unlevered free cash flow margins in mid 30s

#### **EPS**

Non-GAAP EPS growth in the high-teens range

Near-term prioritization of our strong cash flow for debt paydown

1. These multi-year objectives are provided as of January 16, 2024.

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## Committed to a Successful Integration

Highly complementary businesses

Common underlying secular trends and customer needs

Shared deep tech and science core competences

Very similar talent profile and cultures

Builds on success of seven-year partnership

Dedicated team in place to execute integration

Committed to providing quarterly updates on our integration efforts

**Objectives** 

Manage risk

Maintain business continuity

Retain critical talent and capabilities

Realize identified synergies

**Key Functional Areas** 

□ Engineering

□ GTM

□ People

□ Corporate Functions

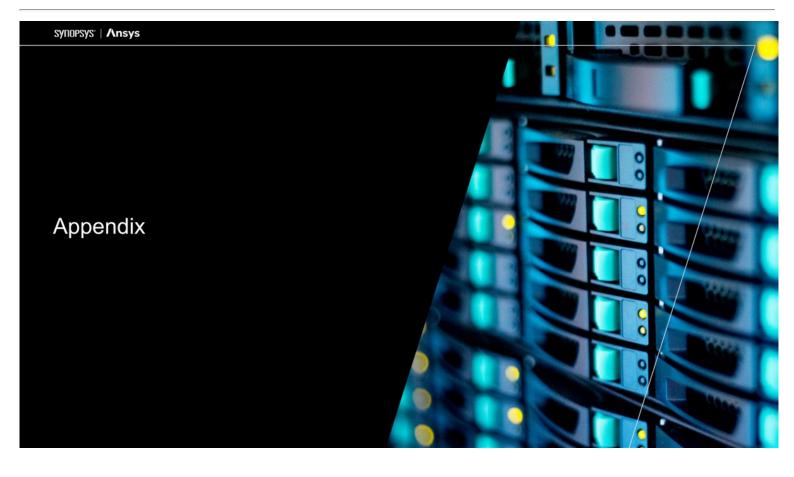
Rigorous integration planning approach informed by comprehensive diligence

## Highly Strategic and Financially Compelling Combination

- O Addresses customer need for fusion of electronics and physics, augmented with Al
- © Enhances and accelerates our Silicon to Systems strategy, both in core EDA and new attractive adjacent growth areas
- Highly attractive combined company financial profile with improved margin, unlevered free cash flow and EPS
- Expected to deliver identified and actionable run-rate cost synergies of ∼\$400M by year 3 and run-rate revenue synergies of ∼\$400M by year 4, growing to over ∼\$1B annually in the longer-term
- Ocombines two best-in-class, highly complementary organizations with deep tech underpinnings

Synopsys delivered ~120% TSR in the past 3 years<sup>2</sup> and expects to continue to deliver meaningful value creation with the addition of Ansys

Synopsys management estimates. CAGR forecast for 2023 to 2028 period.
 Total Shareholder Return (TSR) as of December 21, 2023 (the last trading day prior to media speculation regarding a potential transactic



# Creating a Leader in Silicon to Systems Design Solutions SYNOPSYS° Ansys

Complementary Industry Leaders Design Automation  Design IP		nn Industry Leader	•	Simulation & Analysis	Industry Leader	
2 Leaders in Growing TAM <sup>1</sup>	~\$18B EDA and IP 2023 TAM	~12% 2023-2028 TAM CAGR	•	~\$10B Simulation & Analysis 2023 TAM	~10% 2023-2028 TAM CAGR	
3 Complementary Customers <sup>2</sup>	~85% Semiconductor / High-Tech	~15% Other Systems Verticals	•	~30% Semiconductor / High-Tech	~70% Other Systems Verticals	
4 High Growth, High Margin	~15% FY23 Revenue Growth	~35% FY23 Non-GAAP Operating Margin	•	~11% Prelim. FY23 ACV Growth ex-Dynamore Acquisition <sup>3</sup>	<b>~41 − 42%</b> FY23 Guidance Non-GAAP Op. Margin <sup>4</sup>	
(5) Al / Cloud Capabilities	Pioneer in Al-enhanced EDA Launched first cloud-based EDA		•	Advancing Al innovation powered by Ansys' third generation cloud		

Synopsys management estimates.

Synopsys based on FY2023 revenue. Ansys based on preliminary unaudited FY2023 ACV. Final results may differ

Based on Ansys' FY2023 guidance range provided in November 2023. Final results may dif

## Ansys Is Recognized by Customers as a Segment Leader & Innovator

### Third-Party Survey of Simulation & Analysis Users<sup>1</sup>

### **Segment Leader**

Leading closest competitors by 1.5 - 4x<sup>2</sup>

## Best in technical capabilities

Highest rating (8.0 out of 10)

In each major sector: Semiconductor / High-Tech, Automotive, Aerospace Leading in innovating and unlocking new use cases

Leading closest competitors by 1.2 - 2x<sup>2</sup>

## Ansys' Comprehensive Portfolio Built through Decades of Investment



- Best-in-class engineering simulation portfolio with an open and integrated ecosystem
- Addressing new multi-physics use cases from component to mission analyses, safety and software
- Model-Based Systems Engineering and digital twin expansion opportunities

#### **KEY TECHNOLOGY PILLARS**



High-Performance Computing















- Ongoing accuracy, speed and scalability algorithmic advancements
- Continually advancing customer value with new products and features
- Significant investments in Cloud and AI

