

UNITED STATES-  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1999

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Commission file number: 0-20853

ANSYS, Inc.

(exact name of registrant as specified in its charter)

DELAWARE

04-3219960

(State or other jurisdiction of (IRS Employer  
incorporation or organization) Identification No.)

275 Technology Drive, Canonsburg, PA 15317  
(Address of principal executive offices) (Zip Code)

724-746-3304

(Registrant's telephone number, including area code)

Indicate by a check mark whether the registrant (1) has  
filed all reports required to be filed by Section 13 or  
15(d) of the Securities Exchange Act of 1934 during the  
preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2)  
has been subject to such filing requirements for the past  
90 days.

Yes  No  
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The number of shares of the Registrant's Common Stock,  
par value \$.01 per share, outstanding as of May 3,  
1999 was 16,418,906 shares.

ANSYS, INC. AND SUBSIDIARIES

INDEX

	Page No.
	-----
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements	
Condensed Consolidated Balance Sheets - March 31, 1999 and December 31, 1998	3
Condensed Consolidated Statements of Income and Comprehensive Income - Three Months Ended March 31, 1999 and March 31, 1998	4
Condensed Consolidated Statements of Cash Flows - Three Months Ended March 31, 1999 and March 31, 1998	5

Notes to Condensed Consolidated Financial Statements 6

Review Report of Independent Accountants 7

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 8-15

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Item 2. Changes in Securities

Item 6. Exhibits and Reports on Form 8-K 16

SIGNATURES 17

EXHIBIT INDEX 18

Trademarks used in this Form 10-Q: ANSYS(r) and DesignSpace(r) are registered trademarks of SAS IP, Inc., a wholly-owned subsidiary of ANSYS, Inc.

PART I - FINANCIAL INFORMATION

Item 1. - Financial Statements:

ANSYS, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(in thousands, except share information)

	March 31, 1999 (unaudited)	Dec. 31, 1998
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 8,033	\$ 6,589
Short-term investments	40,283	36,138
Accounts receivable, less allowance for doubtful accounts of \$2,020 in 1999 and \$1,900 in 1998	8,262	8,943
Other current assets	2,136	1,848
Deferred income taxes	162	162
	-----	-----
Total current assets	58,876	53,680
Securities available for sale	182	182
Property and equipment, net	4,016	3,748
Capitalized software costs, net	567	426
Goodwill, net	447	424
Other intangibles, net	1,748	1,866
Deferred income taxes	7,448	7,672
	-----	-----
Total assets	\$ 73,284 =====	\$ 67,998 =====
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 614	\$ 205
Accrued bonuses	1,149	2,449
Other accrued expenses and liabilities	3,663	3,437
Customer prepayments	163	168
Deferred revenue	11,449	9,372
	-----	-----
Total current liabilities	17,038	15,631
Stockholders' equity:		
Preferred stock, \$.01 par value, 2,000,000 shares authorized	-	-
Common stock, \$.01 par value; 50,000,000 shares authorized; 16,415,742 and 16,395,938 shares issued in 1999 and 1998	164	164
Additional paid-in capital	36,823	36,657
Less treasury stock, at cost: 9,437 shares held in 1999 and 0 shares held in 1998	(4)	-
Retained earnings	19,393	15,676

Accumulated other comprehensive income	120	120
Note receivable from stockholder	(250)	(250)
	-----	-----
Total stockholders' equity	56,246	52,367
	-----	-----
Total liabilities and stockholders' equity	\$ 73,284	\$ 67,998
	=====	=====

The accompanying notes are an integral part of the condensed consolidated financial statements.

ANSYS, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
AND COMPREHENSIVE INCOME  
(in thousands, except share and per share data)  
(Unaudited)

	Three months ended	
	March 31, 1999	March 31, 1998
	-----	-----
Revenue:		
Software licenses	\$ 10,037	\$ 9,299
Maintenance and service	5,831	4,928
	-----	-----
Total revenue	15,868	14,227
Cost of sales:		
Software licenses	848	891
Maintenance and service	777	650
	-----	-----
Total cost of sales	1,625	1,541
Gross profit	14,243	12,686
Operating expenses:		
Selling and marketing	3,563	3,049
Research and development	3,445	3,093
Amortization	220	221
General and administrative	2,441	2,488
	-----	-----
Total operating expenses	9,669	8,851
Operating income	4,574	3,835
Other income	550	357
	-----	-----
Income before income tax provision	5,124	4,192
Income tax provision	1,407	1,425
	-----	-----
Net income	3,717	2,767
	-----	-----
Other comprehensive income, net of tax expense of \$0 and \$36:		
Unrealized gains on securities	-	70
	-----	-----
Other comprehensive income	-	70
	-----	-----
Comprehensive income	\$ 3,717	\$ 2,837
	=====	=====
Net income per basic common share:		
Basic earnings per share	\$ 0.23	\$ 0.17
Weighted average shares - basic	16,271	15,921
Net income per diluted common share:		
Diluted earnings per share	\$ 0.22	\$ 0.17
Weighted average shares - diluted	16,806	16,701

The accompanying notes are an integral part of the condensed consolidated financial statements.

ANSYS, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)  
(Unaudited)

	Three months ended March 31, 1999	March 31, 1998
	-----	-----
Cash flows from operating activities:		
Net income	\$ 3,717	\$ 2,767
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	704	660
Deferred income tax provision	224	188
Provision for bad debts	125	225
Change in operating assets and liabilities:		
Accounts receivable	556	880
Other current assets	(288)	111
Accounts payable, accrued expenses and liabilities and customer prepayments	(670)	(487)
Deferred revenue	2,077	1,151
	-----	-----
Net cash provided by operating activities	6,445	5,495
	-----	-----
Cash flows from investing activities:		
Capital expenditures	(807)	(171)
Capitalization of internally developed software costs	(211)	-
Purchase of short-term investments	(4,145)	(5,389)
	-----	-----
Cash used in investing activities	(5,163)	(5,560)
	-----	-----
Cash flows from financing activities:		
Proceeds from issuance of common stock under Employee Stock Purchase Plan	76	94
Proceeds from issuance of treasury stock	4	5
Purchase of treasury stock	(4)	-
Proceeds from exercise of stock options	86	-
	-----	-----
Net cash provided by financing activities	162	99
	-----	-----
Net increase in cash and cash equivalents	1,444	34
Cash and cash equivalents, beginning of period	6,589	13,990
	-----	-----
Cash and cash equivalents, end of period	\$ 8,033	\$ 14,024
	=====	=====
Supplemental disclosures of cash flow information:		
Cash paid during the period for:		
Income taxes	\$ 1,231	\$ 265
Supplemental noncash investing and financing activities:		
Increase in securities available for sale	-	105

The accompanying notes are an integral part of the condensed consolidated financial statements.

ANSYS, INC. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 1999  
(UNAUDITED)

1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements included herein have been prepared by ANSYS, Inc. (the "Company") in accordance with generally accepted accounting principles for interim financial information for commercial and industrial companies and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The financial statements as of and for the three months ended March 31, 1999 should be read in conjunction with the Company's consolidated financial statements (and notes thereto) included in the Company's Annual Report on

Form 10-K for the fiscal year ended December 31, 1998. Accordingly, the accompanying statements do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation of the financial statements have been included, and all adjustments are of a normal and recurring nature. Operating results for the three months ended March 31, 1999 are not necessarily indicative of the results that may be expected for the year ending December 31, 1999.

## 2. ACCUMULATED OTHER COMPREHENSIVE INCOME

As of March 31, 1999 and 1998, accumulated other comprehensive income, as reflected on the condensed consolidated balance sheets, was comprised of unrealized gains on securities available for sale.

### REVIEW REPORT OF INDEPENDENT ACCOUNTANTS

To the Shareholders and Board of Directors of  
ANSYS, Inc. and Subsidiaries:

We have reviewed the condensed consolidated balance sheet of ANSYS, Inc. and Subsidiaries as of March 31, 1999, and the related condensed consolidated statements of income and comprehensive income and of cash flows for the three-month periods ended March 31, 1999 and 1998. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with generally accepted accounting principles.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet of ANSYS, Inc. and Subsidiaries as of December 31, 1998, and the related consolidated statements of income, stockholders' equity and of cash flows for the year then ended (not presented herein). In our report dated January 28, 1999, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 1998, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

/s/ PricewaterhouseCoopers LLP

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April 22, 1999

Item 2.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ANSYS, Inc. (the "Company") is a leading international supplier of analysis and engineering software for optimizing the design of new products. The Company is committed to providing the most open and flexible analysis solutions to suit customer requirements for engineering software in today's competitive marketplace. In addition, the Company partners with leading design software suppliers to develop state-of-the-art computer-aided design ("CAD") integrated products. Sales, support and training for customers are provided primarily through the Company's global network of ANSYS Support Distributors ("ASDs"). The Company distributes its ANSYS(r) and DesignSpace(r) product lines through its ASDs, certain direct sales offices, as well as a network of independent distributors and dealers (value-added resellers or "VARs"). The following discussion should be read in conjunction with the attached unaudited condensed consolidated financial statements and notes thereto for the three month periods ended March 31, 1999 and March 31, 1998 and with the Company's audited financial statements and notes thereto for the fiscal year ended December 31, 1998.

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements below concerning future trends of monthly leases, the Company's intentions related to continued investments in research and development, plans related to future capital spending and comments regarding the effective tax rate in future quarters, as well as statements which contain such words as "anticipates", "intends", "believes", "plans" and other similar expressions. The Company's actual results could differ materially from those set forth in forward-looking statements. Certain factors that might cause such a difference include risks and uncertainties detailed in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section in the 1998 Annual Report to Shareholders and in "Certain Factors Regarding Future Results" included herein as Exhibit 99 to this Form 10-Q.

## Results of Operations

Three Months Ended March 31, 1999 Compared to Three Months Ended March 31, 1998

Revenue. The Company's total revenue increased 11.5% for the 1999 quarter to \$15.9 million from \$14.2 million for the 1998 quarter. This increase resulted from an increase in revenue from paid-up licenses associated with increased sales of new paid-up licenses during the quarter, and to a lesser extent, the conversion of existing leases to paid-up licenses. Higher maintenance and service revenue, resulting from broader customer usage of such services and the Company's continued emphasis on marketing these services, also contributed to the overall increase.

Software license revenue increased 7.9% for the 1999 quarter to \$10.0 million from \$9.3 million for the 1998 quarter, resulting primarily from increased sales of paid-up licenses. Revenue from the sale of paid-up licenses increased 37.6% to \$5.4 million from \$3.9 million in the prior year quarter. Consistent with recent quarterly trends, the increase in sales of paid-up licenses was partially offset by an \$800,000 reduction in monthly lease license revenue. This decrease was principally attributable to the conversion of existing monthly leases to noncancelable annual lease licenses, and to a lesser extent, the conversion of certain monthly leases to paid-up licenses. The Company believes that the reduction of monthly lease license revenue on a quarterly comparison basis will continue throughout the remainder of 1999 as existing leases are renewed and new licenses are sold as noncancelable annual leases, or monthly leases are converted to paid-up licenses.

Maintenance and service revenue increased 18.3% for the 1999 quarter to \$5.8 million from \$4.9 million for the 1998 quarter. The increase was a result of maintenance contracts sold in association with the paid-up license sales discussed above, as well as a broader customer usage of support services and the Company's increased emphasis on marketing these services. These increases were partially offset by reduced revenue associated with the portion of noncancelable annual leases classified as

maintenance and service revenue. This decrease resulted from the refinement of management's estimate relative to the allocation of noncancellable annual lease revenue between paid-up license and maintenance and service revenue, which occurred in the first quarter of 1998.

Of the Company's total revenue for the 1999 quarter, approximately 54.3% and 45.7%, respectively, were attributable to international and domestic sales, as compared to 54.1% and 45.9%, respectively, for the 1998 quarter.

**Cost of Sales and Gross Profit.** The Company's total cost of sales increased 5.5% to \$1.6 million, or 10.2% of total revenue, for the 1999 first quarter from \$1.5 million, or 10.8% of total revenue, for the 1998 first quarter. The increase in the 1999 quarter was principally attributable to higher salaries and related expenses associated with increased headcount to support the growth in license and service sales.

As a result of the foregoing, the Company's gross profit increased 12.3% to \$14.2 million for the 1999 quarter from \$12.7 million for the 1998 quarter.

**Selling and Marketing.** Total selling and marketing expenses increased from \$3.0 million, or 21.4% of total revenue in the 1998 quarter to \$3.6 million, or 22.5% of total revenue in the 1999 quarter. The increase primarily resulted from additional headcount and facility costs associated with recently established strategic direct sales offices in Houston, Texas; Minneapolis, Minnesota and New England. The Company also experienced an increase in costs in connection with its expanded presence in China.

**Research and Development.** Research and development expenses totaled \$3.4 million and \$3.1 million for the 1999 and 1998 quarters, or 21.7% of total revenue in each quarter. The increase in the 1999 quarter as compared to the 1998 quarter was principally related to increased headcount and facility costs associated with the recent acquisition of Centric Engineering Systems, Inc., and to a lesser extent additional headcount within the corporate product creation group. The Company has traditionally invested significant resources in research and development activities and intends to continue to make significant investments in 1999.

**Amortization.** Amortization expense remained flat at \$220,000 and \$221,000 for the first quarters of 1999 and 1998, respectively.

**General and Administrative.** General and administrative expenses remained constant at \$2.44 million and \$2.49 million, or 15.4% and 17.5% of total revenue in the first quarters of 1999 and 1998, respectively. Increased salaries and related headcount expenses from the addition of internal resources needed to support the Company's global operations and infrastructure were offset by a decrease in bad debt expense.

**Income Tax Provision.** The Company's effective rate of taxation was 27.5% for the 1999 quarter as compared to 34.0% for the 1998 quarter. The effective rate in 1999 was lower than the 1998 rate as a result of the increased utilization of both research and experimentation credits and the Company's foreign sales corporation. The research and experimentation credits and foreign sales corporation utilization favorably impacted the effective tax rates and resulted in such rates being less than the federal and state combined statutory rates for each of the first quarters in 1999 and 1998. The Company anticipates that the effective tax rate will decrease in the second quarter of 1999 based on an expected filing to obtain available prior year tax credits. The rate is then expected to return in the third quarter to levels comparable to that of the 1999 first quarter.

**Net Income.** The Company's net income in the 1999 quarter was \$3.7 million as compared to \$2.8 million in the 1998 quarter. Diluted earnings per share increased to \$.22 in the 1999 quarter as compared to \$.17 in the 1998 quarter as a result of the increase in net income. The weighted average shares used in computing net income per diluted common share increased to 16.8 million in the 1999 quarter from 16.7 million in the 1998 quarter.

**Liquidity and Capital Resources**

As of March 31, 1999, the Company had cash, cash equivalents and short-term investments totaling \$48.3 million and working capital of \$41.8 million, as compared to cash, cash equivalents and short-term investments of \$42.7 million and working capital of \$38.0 million at December 31, 1998. The short-term investments are generally investment grade and liquid-type, which allows the Company to minimize interest rate risk and to facilitate liquidity in the event an immediate cash need arises.

The Company's operating activities provided cash of \$6.4 million for the three months ended March 31, 1999 and \$5.5 million for the three months ended March 31, 1998. The increase in the Company's cash flow from operations for the 1999 quarter as compared to the 1998 quarter was a result of increased earnings. Net cash generated by operating activities provided sufficient resources to fund increased headcount and capital needs to support the Company's expansion of its global sales support network and continued investment in research and development activities for the 1999 quarter.

Cash used in investing activities totaled \$5.2 million for the three months ended March 31, 1999 and \$5.6 million for the three months ended March 31, 1998. The use of cash in the 1999 quarter was primarily attributable to the purchase of short-term investments and computer equipment for the corporate office facility. The use of cash in the 1998 quarter primarily related to the purchase of short-term investments. The Company currently plans additional capital spending of approximately \$1.4 million throughout the remainder of 1999; however, the level of spending will be dependent upon various factors, including growth of the business and general economic conditions.

Financing activities provided net cash of \$162,000 and \$99,000 for the three months ended March 31, 1999 and 1998, respectively. Cash provided from financing activities for the 1999 and 1998 quarters principally related to proceeds from the issuance of common stock under employee stock purchase and option plans.

The Company believes that existing cash and cash equivalent balances together with cash generated from operations will be sufficient to meet the Company's working capital and capital expenditure requirements through the remainder of fiscal 1999. The Company's cash requirements in the future may also be financed through additional equity or debt financings. There can be no assurance that such financings can be obtained on favorable terms, if at all.

#### Management's Assessment of the Year 2000

The year 2000 ("Y2K") problem refers to the inability of software to process date information later than December 31, 1999. Date codes in many software programs are abbreviated to allow only two digits for the year. Software with date-sensitive functions that is not year 2000 compliant may not be able to distinguish whether "00" means 1900 or 2000. When that happens, some software will not work at all and other software will suffer critical calculation and other processing errors. Hardware and other products with embedded chips may also experience problems.

Software Products. The Company provides analysis and engineering software for optimizing the design of new products. The functionality offered by these products is generally not date dependent and consequently the Company's software products have minimal date sensitivities or dependencies.

The current releases of the Company's ANSYS and DesignSpace products are Y2K Compliant, as defined below. Management believes that substantially 100% of its 1998 and 1999 license and service revenue has been derived from the sale of Y2K Compliant products and services. The Company defines "Y2K Compliant" as the ability to meet the British Standards Institution DISC PD 2000-1: Year 2000 conformity requirements. This definition provides that Year 2000 conformity shall mean that neither performance nor functionality is affected by dates prior to, during or after the year 2000.

The Company began shipping Y2K Compliant ANSYS products beginning in 1997 with Release 5.4. The Company believes that versions of the ANSYS products shipped between 1993 and 1996 should function after December 31, 1999. However, the Company cannot make a



definitive statement regarding these products because they have not been tested for Y2K compliance on all platforms or on all versions of operating systems. Consequently, the Company has advised its customers who may still be using these older versions to (a) upgrade to later releases of the Company's software, and (b) verify that their platforms and operating systems support the transition to the year 2000. ANSYS products shipped prior to 1993 will not function after December 31, 1999 and the Company has continually advised its customers to upgrade such products to newer versions.

The Company began shipping Y2K Compliant DesignSpace products beginning in 1996 with release 2.0, with the exception that the report generator utility contained in the DesignSpace product may or may not be Y2K Compliant. The report generator extensively utilizes many Microsoft components whose Y2K compliance has not yet been determined; consequently, the DesignSpace report generator utility may or may not be Y2K Compliant.

Some commentators have predicted significant litigation regarding Y2K compliance issues, and the Company is aware of such lawsuits against other software vendors. Because of the unprecedented nature of such litigation, it is uncertain whether, or to what extent, the Company may be affected. However, at this time the Company believes that the existence of earlier versions of its products that are not Y2K Compliant is not likely to have a material adverse effect on the Company's financial position or results of operations.

Internal Systems. The Company has developed a Year 2000 Project Plan ("Y2K Plan") that addresses both information technology ("IT") systems (i.e., business systems and the software development environment) and other systems such as elevators, building security and HVAC systems.

The Y2K Plan includes five phases: 1) raising Company awareness, 2) a company-wide system inventory, 3) criticality assessment, 4) implementation (including remediation, upgrading and/or replacement of certain systems) and 5) compliance certification testing. Phases 1-3 are complete. Phase 4 (implementation) and Phase 5 (compliance certification testing) are underway in an iterative process which is intended to respond to the results of compliance testing. The following graphs present information on the Company's current overall status of the implementation and compliance phases of the Y2K Plan, as well as information regarding expected final testing completion dates. This information, provided in these graphs, specifically relates to internal systems which have been identified as high or critical importance during the criticality assessment of the Y2K Plan.

[Graph of Compliance Status Established]

A bar chart entitled 'Compliance Status Established' at the top left of page 13 of the 10-Q shows that at 3/31/99 and by 6/30/99, 9/30/99 and 12/31/99 (shown below each bar) the Company has determined compliance status to be 100% for all periods.

[Graph of Remediation Complete]

A bar chart entitled 'Remediation Complete' at the top middle of page 13 of the 10-Q shows that at 3/31/99 and by 6/30/99, 9/30/99 and 12/31/99 (shown below each bar) the Company has determined remediation to be 98%, 99%, 100% and 100% completed by the respective dates.

[Graph of Final Certification Testing Complete]

A bar chart entitled 'Final Certification Testing Complete' at the top right of page 13 of the 10-Q shows that at 3/31/99 and by 6/30/99, 9/30/99 and 12/31/99 (shown below each bar) the Company has determined final certification testing to be 96%, 98%, 99% and 100% completed by the respective dates.

Cost of Year 2000 Compliance Efforts. The Company has funded its

Y2K Plan from operating cash flows and has not separately accounted for related costs in the past, partly because the responsibilities and costs are distributed throughout the organization and represent a small percentage of total operating costs. The Company's current estimate of total costs to the Company for achieving Y2K compliance is approximately \$500,000 over three years (1997 - 2000), with about eighty percent of those costs estimated to already have been incurred.

Implementing the Y2K Plan has caused some delays in other planned IT initiatives; however, these delays have not had a material effect on the Company's operations. There can be no assurance, however, that there will not be a delay in the completion of the Y2K Plan. Such a delay could have a material adverse effect on future results of operations. The Company may experience unforeseen problems and costs related to Y2K compliance that could materially adversely affect the Company's business, results of operations and financial condition.

**Risks and Contingencies.** The Company has initiated the development of a comprehensive Y2K contingency plan to address situations that may result if the Company is unable to achieve Y2K readiness of its critical systems. The contingency plan is expected to be completed during the second quarter of 1999.

**Third Party Relationships.** The Company has contacted its distributors and key vendors regarding their Y2K compliance efforts. Although the Company has received information from some of its distributors and vendors regarding their Y2K compliance efforts, there can be no assurance that the Company will not experience disruptions in its ability to conduct business because of Y2K problems experienced by the Company's distributors or vendors. The Company has no practical means to verify Y2K compliance of independent vendors who have not yet responded. To the extent that its key distributors or vendors experience problems relative to achieving Y2K compliance, the Company could suffer unanticipated revenue losses.

In addition, the Company does not currently have meaningful information concerning the Y2K compliance status of its customers. As is the case with other software companies, if significant numbers of the Company's current or future customers fail to achieve Y2K compliance, or if they divert technology expenditures away from those that were reserved for computer aided engineering ("CAE") software to address Y2K compliance problems, the Company's business, results of operations or financial condition could be materially adversely affected.

**Qualification.** The Year 2000 discussion above contains various forward-looking statements which represent the Company's beliefs or expectations regarding future events. When used in the Year 2000 discussion, the words "believes", "expects", "estimates" and other similar expressions are intended to identify forward-looking statements. Forward-looking statements include, without limitation, the Company's expectations as to when it and its significant distributors, customers and suppliers will complete the implementation and compliance phases of the Y2K Plan, as well as its Year 2000 contingency plans; its estimated costs related to the Y2K Plan; the effect of earlier versions of the Company's products or Y2K problems experienced by key distributors, vendors or customers; and the Company's belief that its internal systems and equipment will be Y2K Compliant in a timely manner. All forward-looking statements involve a number of risks and uncertainties that could cause the actual results to differ materially from the projected results. Factors that may cause these differences include, but are not limited to, the availability of qualified personnel and other information technology resources, the ability to identify and remediate all date-sensitive lines of code or to replace embedded chips in affected systems or equipment, unanticipated delays or expenses related to remediation and the actions of independent third parties with respect to Year 2000 problems.

The statements in the previous section include "Year 2000 Readiness Disclosures" within the meaning of the Year 2000 Information and Readiness Disclosure Act of 1998.

#### Conversion to the Euro

On January 1, 1999, eleven of the member countries of the European Union established fixed conversion rates between their existing currencies and one common currency, the euro. The

legacy currencies will remain legal currency in the participating countries during a transition period through January 1, 2002. Beginning on this date, new euro-denominated currency will be issued and the legacy currencies will be withdrawn from circulation.

The Company is currently in the early stages of identifying and addressing issues that may result from the euro conversion such as changes to information systems to accommodate euro-denominated transactions, long-term competitive implications and the exposure to market risk with respect to financial instruments. Although our assessment of the impact of the euro conversion is not yet complete, we do not currently believe that the conversion will have a material adverse impact on the Company's financial position or results of operations.

#### Recently Issued Accounting Pronouncements

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," which defines derivatives, requires that all derivatives be carried at fair value and provides for hedge accounting when certain conditions are met. The Standard is effective for all fiscal quarters of fiscal years beginning after June 15, 1999. The Company is currently in the process of evaluating the prospective impact of Statement No. 133 on its financial position and results of operations.

### PART II - OTHER INFORMATION

#### Item 1. Legal Proceedings

The Company is subject to various legal proceedings from time to time that arise in the ordinary course of business activities. Each of these matters is subject to various uncertainties, and it is possible that these matters may be resolved unfavorably to the Company.

#### Item 2. Changes in Securities

(c) The following information is furnished in connection with securities sold by the Registrant during the period covered by this Form 10-Q which were not registered under the Securities Act. The transactions constitute sales of the Registrant's Common Stock, par value \$.01 per share, upon the exercise of vested options issued pursuant to the Company's 1994 Stock Option and Grant Plan, issued in reliance upon the exemption from registration under Rule 701 promulgated under the Securities Act and issued prior to the Registrant becoming subject to the reporting requirements of Section 13 or 15(d) of the Exchange Act of 1934, as amended.

Month/Year	Number of Shares	Number of Employees	Aggregate Exercise Price
January 1999	250	1	\$318.75
February 1999	3,374	5	\$4,301.85
March 1999	-	-	\$0.00

#### Item 3. Defaults upon Senior Securities

Not Applicable.

#### Item 4. Submission of Matters to a Vote of Security Holders

Not Applicable.

#### Item 5. Other information

Not Applicable.

#### Item 6. Exhibits and Reports Filed on Form 8-K

(a) Exhibits.

27.1 Financial Data Schedule  
99 Certain Factors Regarding Future Results

(b) Reports on Form 8-K.

Not Applicable.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ANSYS, Inc.

Date: May 4, 1999

By: /s/ Peter J. Smith  
Peter J. Smith  
Chairman and Chief  
Executive Officer

Date: May 4, 1999

By: /s/ Maria T. Shields  
Maria T. Shields  
Chief Financial Officer

Item 6.

EXHIBIT INDEX

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Exhibit  
No.

15	Independent Accountants' Letter Regarding Unaudited Financial Information
27.1	Financial Data Schedule
99	Certain Factors Regarding Future Results

April 22, 1999

Securities and Exchange Commission  
450 Fifth Street, N.W.  
Washington, D.C. 20549

RE: ANSYS, Inc. and Subsidiaries

1. Form S-8 (Registration No. 333-8613) 1996 Stock Option and Grant Plan Employee Stock Purchase Plan

Ladies & Gentlemen:

We are aware that our report dated April 22, 1999 on our review of the interim financial information of ANSYS, Inc. and Subsidiaries for the three-month period ended March 31, 1999 is incorporated by reference in the registration statement referred to above. Pursuant to Rule 436(c) under the Securities Act of 1933, this report should not be considered a part of the registration statement prepared or certified by us within the meaning of Sections 7 and 11 of that Act.

Very truly yours,

/s/ PricewaterhouseCoopers LLP  
- - - - -

EXHIBIT 27.1            Financial Data Schedule

		5
	1000	
	3-MOS	
Dec-31-1999		
Jan-01-1999		
March-31-1999		
		8,033
	40,283	
	10,282	
	2,020	
		0
	58,876	
		4,016
		0
	73,284	
17,038		
		0
0		
		0
		164
	56,082	
73,284		
		10,037
	15,868	
		848
	1,625	
	9,669	
	0	
	0	
	5,124	
	1,407	
3,717		
	0	
	0	
		0
	3,717	
	.23	
	.22	